

Single Source Savings

The hidden cost of purchasing from multiple sources

Multiple Sources from 6 suppliers	£8640 Multiple Sources Cost	
Single Sourcing from Happy Fish	£1440 Happy Fish	£7200 Saving

Not everyone appreciates the true cost of acquisition: hidden factors like research; the price comparisons; the ordering; the receiving; the carrying; the storage; the administration; the checking and the payment processes. It's expensive and can cost over £80 (€92) an order. We have taken a low cost average of £60 (€69) supported by the latest AMEX/Accenture purchasing cost survey...

Typically, companies will source business supplies from an average of 6 different sources, placing say 2 orders a month. That adds up to a total of £8640 (€9936) annually.

By single sourcing with Happy Fish, say twice a month, using traditional ordering methods would cost an equivalent £1440 (€1656). That's an estimated annual saving of £7200 (€8280). (See Illustrative chart above)

Of course, by ordering via our 24/7 webstore, the cost of purchasing can be reduced substantially to suit your individual needs. The AMEX research estimated a cost of £32 (€37) using online ordering, but paying through traditional payment systems.

Single sourcing with Happy Fish not only cuts your costs, it cuts carbon dioxide emissions too. By saving on deliveries from multiple suppliers using the example above there will be 120 less deliveries of business supplies annually. That's an estimated annual saving of 500kg of CO2.

Cut costs... cut carbon with Happy Fish.